President’s Message:
As the Super Bowl is now over, it now not too much longer to Baseball Season and the coming of Spring. Hopefully the Giants will be more exciting.

Construction is still going strong and I believe most of us are very busy.

ASPE Chapter 55 has many events on the horizon as follows:

March 21st 2nd Annual ASPE Chapter 55 Scholarship Fundraiser Texas Hold’em Poker Tournament

April 15th Market Trend present by Natalie Saylor of Leyland Saylor Associates

May 13th Estimator Roundtable
Have you registered yet for the next Annual Bocce Event to be held on June 20th 2019?? It will be another sell out!

ASPE Chapter 55 Bocce Event
The American Society of Professional Estimators, Silicon Valley Chapter #55 hosted its 12th Annual "Joy of Bocce" Fundraising Tournament at Campo di Bocce in Los Gatos, California on June 20, 2019. Again, we raised over 10K with Proceeds for this event going towards providing Construction Scholarships.

The coveted trophy went to AGC this year!

There were 16 teams and 12 sponsors represented. A HUGE "Thank you" to everyone!!

Why you need to belong to ASPE.....The American Society of Professional Estimators serves residential, commercial and civil construction estimators by providing Education, Fellowship, and the opportunity for Professional Development. The proper Education, Ethics, Standards, Certification and Fellowship lead to the ultimate goal of Professionalism. Join today and contact us with any questions you may have about membership.

If you submit numbers on bid day, then you belong in ASPE.

Share, Collaborate, Exchange and Grow.

RENEW YOUR ASPE MEMBERSHIP TODAY!

Have heard? Or do you have any interesting Construction related articles to share with our ASPE members...We are always looking for great content...

Currently, ASPE has certification offered in the following categories...Click link to read more
https://www.aspenational.org.../377526/Certification-Categor...

Special Announcement:
I am the host of North America’s largest preconstruction conference, Advancing Preconstruction & Estimating, which is approved
by ASPE National for up to 12 PDUs. The event isn’t taking place until May 20-22, 2019 in Dallas, Texas. However, I’d like to ensure your chapter members are aware of discounts as soon as possible. 600+ estimators and other precon professionals are expected to attend.

- Members of ASPE receive a 10% discount – just use code ASPE10 when registering online or over the phone
- Members can save an additional $500 by registering before January 25, 2019

More information about the conference can be found here: http://advancing-preconstruction-estimating.com/

I appreciate you’re about to pause work for Christmas, but I’d appreciate if you could inform your members about this opportunity, perhaps in your next monthly newsletter in January?

If you have a large group looking to attend from your company or chapter, I’d also be willing to discuss larger group discounts, or answer any other questions you have about the conference.

Please let me know if you think this would be of interest to you personally, or your members – and have a great end of the year!

Jack Parker
Director, Construction & Engineering

hansonwade

On behalf of ASPE Chapter 55, thank you again for joining us for the Stanford University Medical Center jobsite tour. We appreciate your involvement and interest.

For those of you who are not yet members of ASPE, we would like to extend an invitation and let you know there are many benefits to membership. Feel free to reach out to me with any questions.
Here is a link for more information:

https://www.aspenational.org/page/MberClass

Thank you,

Neil Burrow, CPE
(Chapter 55 Vice President)
Estimating Manager

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<table>
<thead>
<tr>
<th><strong>DATE</strong></th>
<th>Thursday, March 21, 2019</th>
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| **TIME** | 5:00 to 6:00 PM Pizza dinner, refreshments & poker instructions  
6:00 to 10:00 PM Texas Hold’em Poker Tournament |
| **LOCATION** | Blach Construction Company  
2244 Blach Place, Suite 100  
San Jose, CA 95131 |
| **PRIZES** | $500 gift certificate for 1st Place  
$250 gift certificate for 2nd Place  
$100 gift certificate for 3rd Place |
| **BUY IN’S** | $85 per person ($40 for spectators)  
$20 Re-Buys First 5 levels  
$20 One-time add-on at the end of the 5th Level |
| **SPONSORSHIPS** | $300 for table sponsor  
$500 for a Copper sponsor: Includes table of four & table sponsor  
$1,000 for a Bronze sponsor: Includes table of nine & table sponsor  
$2,000 for a Silver sponsor  
$5,000 for Gold event sponsor |

2nd Annual ASPE Chapter 55 Scholarship Fundraiser  
Texas Hold’em Poker Tournament

Please go to [https://www.eventbrite.com/e/2nd-annual-aspe-chapter-55-scholarship-fundraiser-texas-holdem-poker-tournament-tickets-55545233288](https://www.eventbrite.com/e/2nd-annual-aspe-chapter-55-scholarship-fundraiser-texas-holdem-poker-tournament-tickets-55545233288) for more information and to register for this event, or contact Alan Jacobs at (408) 869-8408 or alan.jacobs@blach.com
Once recognized as a CPE, the estimator is expected to keep abreast of current trends and improved practices in the construction industry as measured through the Certification Renewal Program, which requires renewal of certification every three years.

To find out how to certify your estimator, please contact us.
Hire the Right Estimator

A Certified Estimator on your staff will have a positive impact to your company.

What the CPA designation is to the accounting profession, CPE is to the construction industry. Awarded by the American Society of Professional Estimators, the certification program is the only one of its kind “to attest that a construction estimator has met the necessary education and experience and has the capabilities” that the profession demands.

The United States has no uniform professional requirements for construction estimators. The CPE program fills that gap by testing and certifying the estimator’s knowledge and skills and by providing owners, architects, and engineers confidence in the accuracy and reliability of estimates produced by a CPE.

American Society of Professional Estimators
Certifying Construction Estimators
Since 1976

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www.aspenational.org
ashley@aspenational.org

Revised May 2017
Preconstruction Estimator

Santa Clara, California based General Contractor seeking a full time qualified Preconstruction Estimator to oversee the day to day construction management operations of multi-family apartment projects in the bay area.

As a Preconstruction Estimator, you will be responsible for overall planning, coordination, and control of a project from inception to completion aimed at meeting a client’s or development team requirements in order to produce a functionally and financially viable project.

Duties include but not limited to:

- Create initial budgets during acquisitions and conceptual phase.
- Provide budget updates and reports through DD and CD Phase.
- Submit final budget for approval of prime contract.
- Track and communicate cost changes and categorize the cost centers, i.e. scope change, design, inflation, etc.
- Review plans at each design stage for code compliance, project specification conformance, conflicts and completeness.
- Attend design meetings and provide design input to maintain cost control throughout plan development.
- Provide value engineering recommendations and feedback to development team.
- Perform cost exercises based on developments need to understand building assemblies.
- Create scope of work and project specific checklists for each discipline and trade.
- Review and obtain input from project team to ensure accurate transfer of information from Preconstruction to Construction.
- Collaborate with the Acquisitions on preconstruction projects relating to; budgeting, market pricing, historical cost, development scheduling, project durations and site logistics for purposes of proactive forward planning for the project teams and accurate transfer of information.

Required Qualifications:

- Minimum of 10 years of experience in the construction of multi-family apartment projects with below grade podium parking and above grade structured parking with verifiable employment and experience
- Proficient in scheduling with Microsoft Project or other software equivalent
- Proficient in MS Word, Excel, Outlook & Procore
- Proficient in reviewing and understanding all construction documents including building plans and specifications
- Ability to bid, negotiate and prepare scopes for subcontract agreements, create and manage construction schedules
- Previous employment with a residential construction general contractor
• Positive attitude, professional workmanship and appearance, excellent communication skills
• Detail oriented, organized and results driven with a sense of urgency

Excellent Benefits include; Medical, Dental and Vision, PTO, 401k and more.
Please email a PDF copy of your resume and references to the included reply email address

Please email apply to the following URL:

https://workforcenow.adp.com/mascr/default/mdf/recruitment/recruitment.html?cid=1a754b71-cfd4-45d7-9f69-14b10f983896&ccId=19000101_000001&jobId=234026&lang=en_US&source=CC4
Job Title: Superintendent

Description: The Superintendent directs day-to-day operations of the construction site, controls the short interval schedule, coordinates all site construction activities, and supervises all field personnel as required to successfully complete the project schedule and within budget.

Qualifications:
- Strong leadership skills
- Must possess strong verbal and written communication skills with the ability to interact with all level of employees, vendors, contractors, consultants and clients.
- Must be detailed in procedures and able to arbitrate between trades.
- Must be able to read and understand plans, specifications and subcontract agreements
- Proficient in Microsoft Project, Word, Excel, Outlook and able to schedule subcontractors in proper succession.
- Proficient in Procore and Textura
- Basic understanding of all trades
- Proficient in reviewing and understanding all construction documents including building plans and specifications
- Excellent organizational skills
- Ability to prepare and review scopes; RFI’s and submittals
- Must have the ability to analyze problems and make sound decisions in a timely manner based on objectives, risks, implications and costs.
- Must have developed interpersonal skills including the ability to work well with diverse personalities.
- Must have a strong knowledge of OSHA policies and guidelines

Experience: Maximum of 10 years of experience in managing the construction of multi-family apartments with verifiable references.

Please apply here: https://workforcenow.adp.com/mascsr/default/mdf/recruitment/recruitment.html?cid=1a754b71-cfd4-45d7-9f69-14b10f983896&ccId=19000101_000001&jobId=233586&lang=en_US&source=CC4